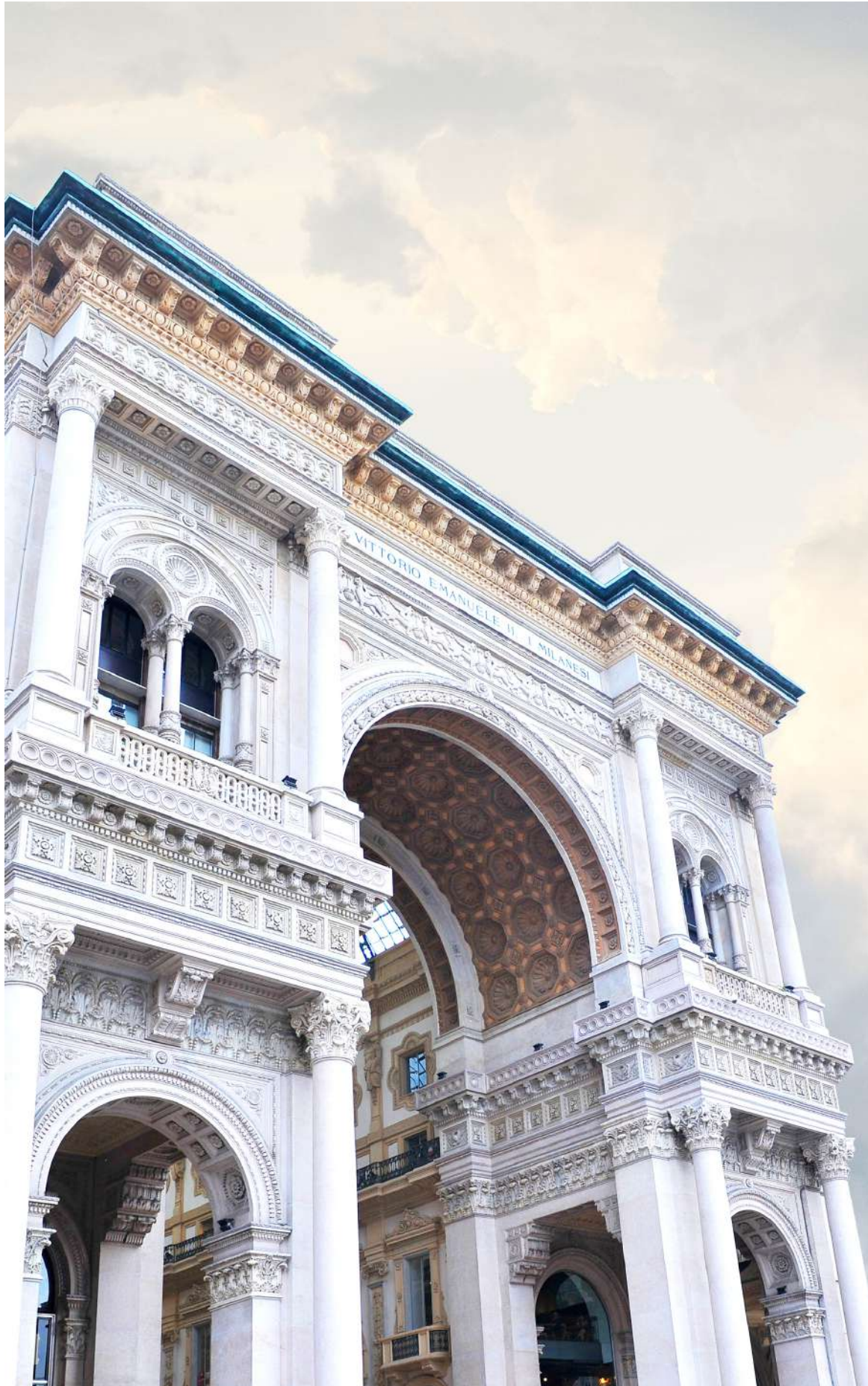




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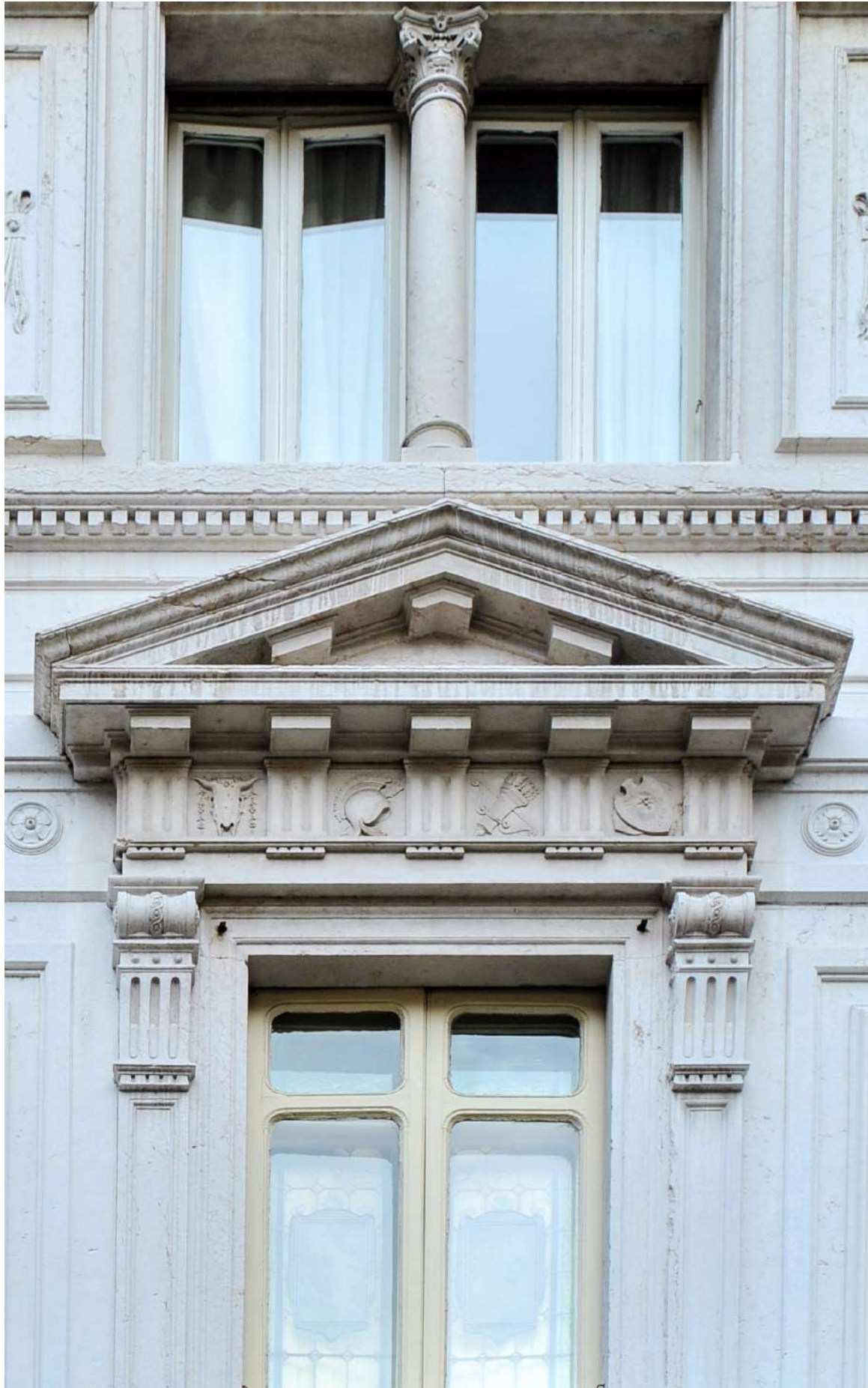


REGGI REAL ESTATE

Reggi Real Estate is a reference in the high profile Real Estate Consulting sector that addresses international markets and customers from all over the world. Through the many years of experience of Manuela Reggi, who leads the Company, and the transversal skills of a selected teamwork, we accompany our Customers in every phase of the process, establishing a beneficial and mutual relationship of trust and transparency.

Each property has its own personality and history of value that must be acknowledged and transferred. Through an in-depth analysis of real estate assets, the constant updating on industry scenarios, the assessment of the best investment opportunities, our consultancy is positioned above the highest market standard.

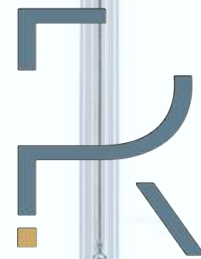
Besides competence, it is the ability to create a strong connection with the customer that has always distinguished us. The Customers who have chosen us and continue to do so, know they can count on an undisputed confidentiality and on an optimal exploitation of their real estate assets.



RESEARCH

In Reggi Real Estate we have developed an exclusive method to carry on real estate research:

- Initial brief
- Customer potential and sentiment
- Requirement identification
- Hierarchy of needs
- Synchronizing
- Cash flow statement
- Introduction to the Italian real estate market
- Agreement on the real estate research
- Submission of the briefing
- Conclusion of the real estate research contract
- Property research
- Market analysis
- Field survey
- Property selection
- C&B analysis
- Purchase process on a selected property
- Definition of the purchase contract
- Due diligence on architectural law and taxation
- SWOT analysis
- Proposed price analysis
- Selection and definition of other professionals to support the purchase process at the closing



Reggi Real Estate

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